

(As of November 30, 2015)

Each attendee may pre-register to meet with one (1) company. No more than two (2) representatives can register from the same company to allow other attendees to participate. When submitting your request for Matchmaking meetings, please complete the following steps:

- Review each Matchmaking host company's service/product needs (by selecting the Services/Products Needed hyperlink) to assure your business is capable of fulfilling the requested needs for the Matchmaking host.** See Schedule Below.
- 2.) Once you've determined your business is able to fulfill a host company's product/service needs, select up to three (3) Matchmaking host companies, listed in preferential order, (your second and third selections will serve as a back-up in case your first selection is unavailable) and email your selections to <u>events@mwmca.org</u> along with your full name, business name, a short description of your business' products/services, phone number, and email address.
- 3.) Upon receipt of your request, we will send you a confirmation message via email within one (1) business day detailing your scheduled meeting.

**Prior to making your meeting selections, please be sure to review each host company's service and products needs first. If we find your business may not be a match to a host company's needs, we will follow up with you directly.

If **REGISTRATION CLOSED** is next to a company's name on the schedule below, it means their Matchmaking schedule is filled, and no additional registrations are being taken for that particular company. However, 35 other prime companies/agencies are exhibiting with an abundance of opportunities.

The deadline to register to meet with Matchmaking host companies is Tuesday, December 1, 2015 at 1:00pm. However, we will be taking day of event matchmaking meeting requests. Please stop by the Matchmaking meeting area on event day to see which host companies are still available.

Matchmaking Meetings Schedule

(All meetings will be held on Wednesday, December 2, 2015 during the Minority Outreach Fair)

American Red Cross Services/Products Needed Supplier Diversity

Bank of America Services/Products Needed

Kaiser Permanente Services/Products Needed 9:00am to 9:30am The Whiting-Turner Contracting Company <u>Services/Products Needed</u> <u>Supplier Diversity</u>

> Towson University Services/Products Needed Procurement Information for Vendors

Bank of America Services/Products Needed

HESS Construction & Engineering Services, Inc. Services/Products Needed

Kaiser Permanente Services/Products Needed 10:00am to 10:30am Maryland Institute College of Art (MICA) Services/Products Needed

McCormick & Company-REGISTRATION CLOSED Services/Products Needed Supplier Diversity The Whiting-Turner Contracting Company Services/Products Needed Supplier Diversity