

Maryland's Utility Forum

"Opportunities for Doing Business with Maryland's Regulated Public Utilities"

at the

2013 Minority and Women-Owned Business Expo and Symposium

Friday, November 1, 2013
7:30am to 12:30pm
Hilton Baltimore BWI Airport
1739 W. Nursery Rd.,
Baltimore, Maryland 21090

The symposium occurs during
the event from 8:30am to 9:30am

Also, visit over 100 exhibitors looking to identify and do business with Minority and Women-Owned Firms.

REGISTER TODAY

mwmcabizexpo2013.eventbrite.com

Reasons to Attend:

In 2009 Maryland's Largest Public Utilities (BGE, Comcast, Verizon, Pepco, Washington Gas, AT&T, etc.), which collectively spends in excess of \$4 billion annually, agreed to aspirationally spend 25% of their first tier procurement with certified diverse suppliers by signing a Memorandum of Understanding (MOU) with Maryland's Public Service Commission (PSC). Since then, there has been an uphill climb for the participating public utilities to achieve this goal. With 2012's across the board average spend of 12%, there is much improvement to be made. Maryland's Utility Forum represents sixteen (16) inclusive regulated utilities who pledged to uphold the MOU will share current and future spend opportunities in addition to how to prepare and locate them.

Who Should Attend:

Diverse certified suppliers such as MBE, DBE, WBE, Service Disabled Veteran, Veteran, WBENC, and NMSDC firms as well as companies looking to become certified by one of these sources.

Commodities Needed:

Suppliers, Engineers, Electricians, Mechanical, Overhead and Underground Transmission, Substation, Vegetation and Landscaping, Inspectors, Traffic Control, Uniform Suppliers, Equipment Rental, Fuel, Concrete and Asphalt, Trucking, Low Voltage, Security, Janitorial, and hundreds more.

Companies That Have Signed the Memorandum of Understanding:

- Association of Maryland Pilots
- AT&T Corp.
- Baltimore Gas & Electric Co.
- Chesapeake Utilities Corporation – Maryland Division
- Choptank Electric Cooperative, Inc.
- Columbia Gas of Maryland, Inc.
- Comcast Phone of Northern Maryland, Inc./Comcast Business Communications, LLC
- Delmarva Power & Light Company
- Easton Utilities
- First Transit's BWI Thurgood Marshall Airport Shuttle Bus Contract
- Pivotal Utility Holdings, Inc. d/b/a Elkton Gas
- Potomac Electric Power Co.
- Qwest Communications Company, LLC
- Southern Maryland Electric Cooperative, Inc.
- The Potomac Edison Company d/b/a Allegheny Power
- Verizon Maryland, Inc.
- Veolia Transportation Services, Inc.
- Washington Gas Light Company
- XO Communication Services, Inc.



Md. Washington
Minority Companies Association

Connecting Large & Small Businesses to Work Together

For more information visit www.mwmca.org
Questions? Contact MWMCA at
events@mwmca.org or 443-759-8580

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