

Building Congress & Exchange **MENTORSHIP** PROGRAM

*Providing the
Steps to Help
Industry Firms
Succeed.*

The Building Congress & Exchange has created the BC&E Mentorship Program to help member firms successfully grow in the Baltimore Metropolitan region's construction industry.

This Mentorship Program connects young and small businesses with mentors to help them understand the industry and what steps need to be taken to become a fierce competitor in our market.

BC&E will host four quarterly meetings, where attendees will hear from experienced keynote speakers on topics important to every business owner. Topics will include finance, bonding, hiring practices, business development, teaming, bidding, marketing and more.

In addition to each meeting's topic, attendees will break into their designated smaller groups with mentors who will work with their group the entire year providing valuable insight on how to successfully compete.

Participating companies will become members of BC&E and will receive all member benefits from their company listing in the *Here's Who Directory*, exhibit space at the annual Construction Industry Expo, discounted tickets to events and the opportunity to work on BC&E committees.

WHY PARTICIPATE:

- Learn how to bid sensibly
- Understand relevant topics to the industry
- Connect with successful industry professionals
- Develop a competitive edge

TARGET: **Emerging Businesses**

(3 years or younger)
\$495

Small Businesses
(5-10 employees or less,
depending on your primary
line of business)
\$595

 **Building Congress
& Exchange**

THE FIRST OF FOUR MENTORSHIP EVENTS IS SLATED FOR FALL 2014.

(\$35 per event or \$100 in advance for all four events).

REGISTER NOW AND BEGIN BUILDING YOUR STEPS TO A SUCCESSFUL FUTURE.

Contact BC&E Co-Executive Directors Donna De Marco or Tim O'Ferrall at 410-823-7200 for more information.