

RMI Energy Efficiency Request for Proposals

September 10, 2013 by [Peter Gourlay](#)

RMI seeks two (2) or more contractors to provide energy consulting services to manufacturers located in the BGE Service Territory under a new energy efficiency project which RMI has been awarded from the Maryland Energy Administration. There is approximately \$1.4 million available to support this RFP.

The contractors will perform energy assessments, develop energy efficiency recommendations, present energy assessment reports to clients, and prepare a financial analysis (including Life Cycle Cost analysis, cash flows and simple payback scenarios) for the recommended implementation. In addition, contractors will identify available rebates through BGE Smart Energy Savers Programs®. Contractors must also assist clients that choose to implement measures recommended in their assessment report. This assistance includes, but is not limited to: assisting manufacturing clients in applying for available incentives and financing opportunities, preparing RFPs, reviewing quotes, overseeing implementation and ensuring that new equipment is installed in accordance with the recommendations.

Contractors will also be responsible for data tracking and reporting progress to RMI. Preference will be given to proposers that demonstrate a strategy for delivering streamlined energy assessment and project implementation services, making it easy for the client to participate, as well as a strategy to collect and manage client, site, and project data.

The RMI program services will be delivered by contractors having demonstrated technical competence in providing American Society of Heating, Refrigeration, and Air-Conditioning. RMI certifies that it has a non-discrimination policy consistent with the Governor's Code of Fair Practices. RMI does not discriminate in any manner against an employee or applicant for employment because of race, color, religion, creed, age, sex, marital status, national origin, ancestry, or physical or mental handicap unrelated in nature and extent so as reasonably to preclude the performance of such employment.

Questions: All questions regarding this RFP must be e-mailed to RMI directly at RMI_RFP@comcast.net no later than 5:00 p.m., Eastern Time, on September 23, 2013. A copy of all questions and answers submitted will be posted to the RFP page of the RMI website at <http://rmiofmaryland.com> no later than September 24, 2013 RMI intends to post responses to all questions received by the deadline at one time and will not be responding to questions individually.

Proposal Deadline: October 4, 2013