



# CAPABILITY **STATEMENT**

# CORE COMPETENCIES

#### **Products**

- HVAC/Plumbing
- Fire Protection
- Janitorial Equipment & Supplies
- Electrical/Lighting
- IT Hardware
- Commercial Appliances PPE/Safety
- Associated Replacement Parts
- Mechanical
- Hospitality

#### Services

- HVAC/Plumbing
- Electrical
- Preventative Maintenance
- Consulting Services

#### **CONTACT US**

Paula K. Tilghman, President
Thomas Tilghman, VP/ Service Manager
Paula Hubbard, Sr. Project Coordinator

### **OUR OFFICES**

Baltimore Baltimore, MD 21201

□%(□ 9300000 Calvert Lusby, MD 20657

Prince George's County Temple Hills, MD 20748

# **MISSION**

The mission of Absolute Supply and Services is to exceed customer expectations by collaboratively working in an atmosphere of integrity and service as your partner of choice. With each contract we strive to be responsive to our client's needs and budgetary constraints. As we continue to grow, so will the services we provide resulting in a comprehensive, integrated solutions approach, further increasing our reputation in the marketplace.

Email: sales@absolute-sas.com

Office: 301-456-4927

Web: www.absolute-sas.com

Florida

Wesley Chapel, FL 33545

North Carolina

Durham NC 27707





















# WHO WE SERVE

Absolute Supply and Services has evolved to meet the needs of a broad range of various industry professionals, all while maintaining the highest quality and customer service standards.

- General Contractors
- Subcontractors
- Hospitality
- Higher Learning Institutions
- Healthcare
- Local and State Agencies
- Federal Agencies
- Casinos and Gaming

# **NAICS CODES**

- 238210 Electrical Contractors and Other Wiring Installation Contractors
- 238220 Plumbing, Heating, and Air-Conditioning Contractors
- 423390 Construction Material Merchant Wholesalers
- 423610 Electrical Apparatus and Equipment,
   Wiring Supplies, and Related Equipment
   Merchant Wholesalers, Plumbing and Heating
   Equipment and Supplies (Hydronics)
- 423720 Merchant Wholesalers
- 423730 Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers
- 423990 Other Miscellaneous Durable Goods Merchant Wholesalers
- 425120 Wholesale Trade Agents and Brokers
   423850 Service Establishment Equipment and Supplies Merchant Wholesaler
- 423440-Other Equipment Merchant Wholesalers
- 423620-Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers

# **DIFFERENTIATORS**

- Absolute Supply and Services is dedicated to providing high-quality equipment, replacement parts, and service solutions to support general contractors, subcontractors, and other industry professionals.
- We are a distinguished distributor offering both unparalleled customer service and access to the most popular and trusted manufacturers and brands.
- Through our collaborative attitude toward finding effective energy solutions, we have raised the procurement bar for numerous public and private sector businesses.
- We serve states throughout the East Coast and currently have partners located in Washington DC, Maryland, Delaware, Pennsylvania, North Carolina, New Jersey, Virginia, West Virginia, and Florida.

# **ABOUT US**

Absolute Supply and Services, LLC has been providing government agencies, industrial facilities, and commercial businesses with Food Service, Janitorial, HVAC, Plumbing, Fire Protection, PPE/Safety, Lighting, Electrical Equipment and Supplies since 2007. In addition to our array of equipment, supplies and associated replacement parts, we offer HVAC preventative maintenance services. Our Skilled team specializes in customer service. We are proud to be recognized as the preferred minority distributor of choice.