



# 2021 Contractor College

**WHAT:** Classes to provide information and training to Small Businesses and Minority Business Enterprises to better position them to win work with large Construction Managers/General Contractors, larger subcontractors/vendors, as well as other Owners

**WHO:** Certified MBE, Local MBE, MBE and Veteran-owned Vendors, Small Businesses

**WHERE:** WebEx Conference Call—Each session will have their own WebEx meeting code distributed on the session flyer. Please RSVP to Dawn Hall [dhall4@umm.edu](mailto:dhall4@umm.edu)

**SCHEDULE:**

Session	Date	Time	Session Description	Session Presenter
1	Nov. 2 <sup>nd</sup> , 2021	9-10am	UMMS Introduction	UMMS Corporate Facilities
			Business Plans, Marketing, and Sales	Turner Construction
2	Nov. 9 <sup>th</sup> , 2021	9-10am	Risk, Insurance, and Bonding	MMCIP & FM Global
3	Nov. 16 <sup>th</sup> , 2021	9-10am	Contracts and Subcontract	Clark Construction
4	Nov. 23 <sup>rd</sup> , 2021	9-10am	Estimating, Bidding, and Procurement	CCGMD
5	Nov. 30 <sup>th</sup> , 2021	9-10am	Submittals, Shop Drawings, and RFIs	Wilmot Sanz & Brewington Management
			Introduction to E-builder	UMMS Corporate Facilities
6	Dec. 7 <sup>th</sup> , 2021	9-10am	Schedule and Cost Control	ELOCEN Group
			Accounting, Banking, and Lending	PNC Bank
7	Dec. 14 <sup>th</sup> , 2021	9-10am	Healthcare Project Commissioning	AKF Group
8	Dec. 21 <sup>st</sup> , 2021	9-10am	Contractor Essentials—How to Work with UMMS in Healthcare Facilities	UMMS Director of Creative Communications