



**HOWARD COUNTY  
OFFICE OF PURCHASING  
EQUAL BUSINESS OPPORTUNITY  
OPEN HOUSE**



**THURSDAY • APRIL 24, 2014 • 8:30 A.M. - 12:30 P.M.**

**James N. Robey Public Safety Training Center • 2200 Scott Wheeler Drive • Marriottsville, MD 21104**

**ADMITTANCE IS FREE**

*Are you interested in doing business with local Government agencies, but are “Puzzled” about government procurement?*

*Would you appreciate meeting individually with a procurement professional who can answer questions regarding current and future bid and quote opportunities?*

***Procurement Professionals and Representatives from Howard County Government, Howard Community College, Howard County Public School System, Howard County Library will be there.....and so should you!***

**8:30 am - 11:30 am**

**Meet the Buyers**

***Connect to Opportunities!***

*Register to attend one of six sessions to meet one-on-one with procurement professionals*

**SESSION TIMES:** 8:30 AM - 9:00 AM • 9:00 AM - 9:30 AM • 9:30 AM - 10:00 AM • 10:00 AM - 10:30 AM • 10:30 AM - 11:00 AM • 11:00 AM - 11:30 AM

**RSVP FOR ONE PREFERRED SESSION TIME BY APRIL 17, 2014 BY CONTACTING ROBIN FEWELL BY EMAIL AT [rfewell@howardcountymd.gov](mailto:rfewell@howardcountymd.gov) OR BY PHONE AT 410-313-6372**

**9:00 am - 10:00 am**

**Economic Development Workshop**

**Howard County Economic Development Authority (HCEDA)**

*Information workshop on business development incentives and resources within Howard County*

**10:15 am - 11:15 am**

**Marketing to Government Workshop**

**Maryland Procurement and Technical Assistance Program (MD PTAP)**

*Information workshop on the tools to develop a government-specific marketing strategy*

**11:30 am - 12:30 pm**

**Insight into Defense Contracting**

**Howard County Base Business Initiative (BBI)**

*Information workshop on navigating the defense contracting environment for small businesses*

