



Regional Entrepreneurship and Procurement Expo

*Strengthening Capacity to Enhance Sustainability
In Southern Maryland*

**Thursday, July 31, 2014
8:00 a.m. – 2:00pm
College of Southern MD
La Plata, MD**

This event will offer the opportunity for Government entities, educational institutions, private industry, other contracting bodies, and financial institutions to meet and dialogue with regional small, women, veteran, and disabled & minority owned businesses regarding the contracting opportunities they have available.

- Meet with reps from 30-40 Large Companies, Prime Contractors, and Government Agencies, and Financial Institutions intent on building strategic alliances with SBA-small, minority owned, women owned, veteran owned, 8(a), HUBZone-certified, and SDB-certified businesses.
- Review latest technology available to support your business growth – FED BIZ Opps, Federal System for Award (SAM), E-Maryland Marketplace (EMM), MD Small Business Reserve (SBR), Southern MD Smart Business (Biz) Tool
- Network with Executives and Business Owners from a broad base of local businesses.
- Attend Strategic Workshops such as
 - Complete Step by Step Strategic Planning to Gain More Customers as a Diverse Supplier and/or Government Contractor
 - Learn how to Maximize Use Business Development Resources like Fed Biz Opportunities, E Maryland Marketplace, Small Business Reserve, SAM and the Smart Business Tool
 - Learn how to Develop and Cultivate a Mentor Protégée Business Arrangement
 - Identify Financing Options to Expand My Business

Schedule of Events:

8:00 – Attendee Registration; 8:30 – Expo Kickoff; 9:00 – Visit Exhibitors and Workshops Begin
12:00 – Networking Luncheon

CSM La Plata Campus, Business Industry (BI) Building 8730 Mitchell Road La Plata, MD 20646-0910.

General admission to the Expo is \$25 per person prior to July 28, 2014. Late registration and walk-in registration will be \$40 per person. On-site registration for attendees will begin at 8:00 a.m.

Mail checks payable to SMBCC; 4014 17th Street, Chesapeake Beach, MD 20732

Online Registration - <http://www.somdblackchamber.org/events/regional-entrepreneurship-and-procurement-expo/>. **Advertising Opportunities Available – see Page 3 Below for Rates.**

Questions: Dawn Tucker on (866) 517-0477; Leona Charles, 888-613-8847 x30 or email lcharles@spcconsulting.org, or Doris Spencer on 410-257-9599 or email sbmcc@verizon.net



Southern MD Black Chamber of Commerce



Regional Entrepreneurship and Procurement Expo

*Strengthening Capacity to Enhance Sustainability
In Southern Maryland*

No appointments will be required for Matchmaking Sessions.

***2013 Federal, State and Local Exhibitors –
2014 Updates to be Provided***

U.S. Department of Education		St. Mary's College
Ft. Meade Brac Initiative		Charles County Public Schools
General Services Administration (GSA)		Charles County Sherriff
NSWC Indian Head		Calvert County Government
NAVAIR Patuxent River Air Station		Baltimore County Public Schools
Andrews Air Force Base		St. Mary's Public Schools
SMECO	MD Dept. Gen. Svcs.	Lockheed Martin
WSSC	MD DBED	KPMG
VERIZON	MD MDOT	Facchina
MD State Hwy	College of So MD	University of MD

MEDSTAR
Exelon/ Constellation/ BGE
Charles County Government
Department of Veterans Affairs (VA) – Veterans Only

***...with Federal, State, Local, Private Sector, College, Universities in
the Process of Being Invited/Confirmed (See Below).
Check Event Website for Updates.***

U.S. HHS	Morgan State University	W.M. Davis
MD Health/Mental	Bowie State University	Scheibel Construction
MD HR Dept.	Chaney Construction	
MD DLLR	Civista Hospital	BAE Systems
MD State Lottery	Calvert Memorial	CSC
	Mantech	Northrop Grumman



Southern MD Black Chamber of Commerce



Regional Entrepreneurship and Procurement Expo

*Strengthening Capacity to Enhance
Sustainability*

Thursday, July 31, 2014
8:00 a.m. – 2:00pm
College of Southern MD
La Plata, MD

Attendee Mail In Registration Form

Attendees : _____

Title: _____

Company Name: _____

Address: _____

Phone: _____

FAX: _____

Email: _____

Website: _____

"Small" businesses (as per SBA regs) _____

HubZone/Certified _____

8(a) /Certified _____

Women Owned/Certified _____

Veteran/ SDVOSB Owned _____

MBE/Certified _____

Services or NAICs Codes Interests _____

CSM La Plata Campus, Business Industry (BI) Building 8730 Mitchell Road La Plata, MD 20646-0910

General admission to the Expo is \$25 per person prior to July 28, 2014. Late registration and walk-in registration will be \$40 per person. On-site registration for attendees will begin at 8:00 a.m.

Mail checks payable to SMBCC; 4014 17th Street, Chesapeake Beach, MD 20732

Online Registration –

<http://www.somdblackchamber.org/events/regional-entrepreneurship-and-procurement-expo/>.

Questions: Dawn Tucker on (866) 517-0477; Leona Charles, 888-613-8847 x30 or email lcharles@spconconsulting.org, or Doris Spencer on 410-257-9599 or email sbmcc@verizon.net

Advertisement for Attendees Available - Due by July 21, 2014
Camera Ready Artwork includes .pdf, .jpg, or vector high resolution files.

Business Card - \$75(4"x2 1/2") ½ Page - \$150 (8"x5")

¼ Page - \$100 (4"x5") Full Page - \$250 (8"x10")

