

What is the TSCM?

The Turner School of Construction Management for Small, Disadvantaged, Minority-Owned, Women-Owned, and Veteran-Owned Businesses is one of the most prestigious education and community outreach programs in the commercial construction industry. Initiated in 1969, the program has become an opportunity for firms to improve their economic viability by enhancing their managerial, technical and administrative skills, as well as develop strategic business relationships throughout the industry. Today, the Turner School is offered in more than 30 of Turner's offices nationwide, and we've graduated over 30,000 businesses.

This is a FREE program offered to small and emerging contracting firms.

Program Topics include:

Safety/MOSH - Project Delivery

Systems/Risk Management

Scheduling & Field Operations

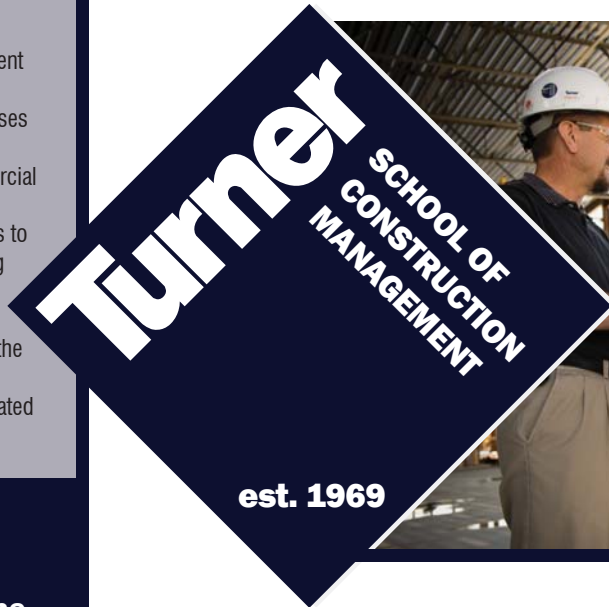
Insurance/Bonding

Accounting for Contractors

Estimating/Bidding/Procurement

Marketing/Sales/BIM

Turner School of Construction Management Program (TSCM)



Program Begins November 17, 2015

*Classes will be held at the Candler Building
111 Market Place, Baltimore, MD 21202 - Room C/R 11-9
Corner of Market Place & E. Pratt Street*

Join us weekly on Tuesday evenings from 6:00PM-9:00PM through December 7, 2015 to get your competitive edge, from business basics to special contracting topics.

The TSCM Advantage:

Develop a relationship with Turner and learn how to do business with a larger general contractor

Develop a relationship with the partners of the Turner School

Meet other SDMWBE's that have similar experiences

Enhance your managerial, technical and administrative expertise

Learn how to make your company more visible to larger contractors in order to be more competitive for winning subcontracts

Gain access to Turner's Online University for additional training opportunities

Contact Dexter Hendricks *Community Affairs Director*
dhendricks@tcco.com **with questions and to sign-up!**

Presented in Partnership with:



Don't miss out! REGISTER TODAY! *Enrollment closes November 15.*

Dear Construction Contractor/Supplier:

Turner Construction will be offering Building Your Future: Turner's School of Construction Management Training Program. This program is designed to prepare small, minority and/or women-owned contractors for contract procurement opportunities within the State of Maryland.

This six to eight week program curriculum will cover such topics as: Fundamentals of Estimating, Practices and Procedures of Purchasing, Financial Management and Accounting Principles, Bonding and Insurance, OSHA Requirements and Construction Safety, Marketing Concepts and Strategies and much, much more.

In order to attend, businesses must have at least three years of construction or construction-related experience. There is no registration fee. Graduates of the program will receive a certificate upon completion and valuable exposure and insight into purchasing and what it takes to do work with Turner Construction Company.

If you have any questions about this program, please contact:

Dexter Hendricks, Community Affairs Director at 732-627-8314 or dhendricks@tcco.com

Please complete and either fax the application form below to (410) 715-7296 or email it to dhendricks@tcco.com to save your spot in the upcoming class!

Name(s) _____

Company _____

Tax ID # _____

Address: _____

Address: _____

City _____ State _____ Zip _____

Telephone: _____ Fax: _____

E-Mail Address _____

Construction Specialty(ies): _____

School of Construction Management



Turner
Building the Future

