## Clark's Strategic Partnership Program

All Day Orientation Date: Tuesday, September 4, 2018

Class Start Date: Wednesday: September 12, 2018

Graduation Date: June 2019

Start & End Time: 6:00pm-9:00pm

## Location:

Clark Construction Group, LLC 7500 Old Georgetown Road Bethesda, Maryland 20814

In 2006, Clark developed the "Local, Small, and Disadvantaged Business Enterprise (LSDBE) Strategic Partnership Program." The Program is 10 months at no cost to the participant. It is designed to supplement the capabilities of local, small and/or disadvantaged businesses in the metropolitan area. It is structured in an interactive format, with a focus on providing core construction management and business skills to its participants. Courses are taught by local industry experts including classroom learning, team projects, as well as presentations by the students.

The program will start with a **full day orientation on Tuesday, September 4, 2018 from 8:00am-4:00pm** with a presentation entitled **"Building Capacity for Sustainable High Performance"** taught by Dr. Leonard Greenhalgh Phd., Professor of Management at the Tuck School of Business at Dartmouth College. Ten months of interactive evening classes starting **Wednesday, September 12, 2018 from 6:00pm-9:00pm** covering Financial Statements and Accounting, Insurance and Bonding, Architectural Blueprint Reading, Understanding Contracts, Estimating, Purchasing, Project Management and Presentation Skills will enable participants to study the fundamentals of growing a business in today's competitive environment. In addition, monthly seminars will be facilitated by various community partners. The Microsoft Excel training will provide participants with the skills to create estimates and to analyze important data. The program will culminate with a capstone team presentation to industry leaders. At the completion of the program, you will receive a certificate and will be recognized for completing the Clark Construction Group Strategic Partnership Program.

If your company is in the construction field and you are interested in expanding into the commercial industry, please click the link below to register. Applicants must have the ability and willingness to participate in the Wednesday evening classes, which will be held once a week from 6:00pm-9:00pm over a ten-month period. Only one representative from each firm will be considered.

## Register Here

The application period for the 2018-2019 Strategic Partnership Program is open until August 29, 2018. Applicants will be notified via email on August 30<sup>th</sup> of the status of their application. Applications received after August 29<sup>th</sup> will be kept on file for the next Strategic Partnership Program.

## **Contact:**

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