

## **Hopkinslocal Makes Progress In Goals To Build, Hire, and Buy Locally**

In September 2015, we stood before Baltimore's community, government, business, and faith leaders to launch HopkinsLocal. This initiative builds on Johns Hopkins' long-standing commitment to Baltimore with specific goals that ensure we focus on building a stronger Baltimore as we build, hire, and buy. At that time, we committed to transparently share our progress against these goals. At the end of HopkinsLocal's first year, we took stock of our early progress and of the lessons that will inform the next steps in this effort.

We encourage you to read about our efforts during fiscal year 2016 in the [HopkinsLocal Year One Progress Report](#). The document includes some key measurements: \$55 million in construction spending with certified minority-owned, women-owned, or disadvantaged businesses; 304 people hired into targeted positions from the city's most distressed communities and campus-area communities; and nearly \$5 million in new spending with local businesses.

While we have made important progress, we also learned which systems, processes or efforts need to be strengthened to advance our work in year two. Johns Hopkins staff across our construction, hiring, and purchasing teams will leverage our newly built internal capacity and our partnership with BLocal businesses to meet and exceed our overarching goals.

In the coming weeks, we are planning to co-host a conversation on the private sector's role in advancing economic inclusion. We will be sure to send you an invitation to this event on the Homewood campus.