

**Exclusive Interview with Marcy Webster
Director of Purchasing and Warehouse Live! Casino & Hotel**

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1. Tell us about your role with Live! Casino and Hotel?

I am the Director of Purchasing and Warehouse for Live! Casino and Hotel. In this role, I am responsible for all aspects of purchasing, warehouse management, and shipping and receiving of all incoming/outgoing material, product, from start to receipt and distribution to departments.

2. How has your career experiences prepared you for this wonderful assignment?

I started in the casino business outside of Purchasing. I moved to F&B administration, and because of changes in responsibilities, and task assignments, I found myself responsible for ordering, tracking, and accountability of an entire food and beverage department. A few years later, I was made a Shared-Service Manager, for multiple properties to streamline the processes and accountability for Purchasing. In managing multiple properties, I was able to provide considerable savings by streamlining the processes for ordering, tracking, and inventory control. It was these experiences which provided a path to prepare me for this position.

3. How has COVID-19 changed purchasing and or policies at Live! Casino and Hotel?

This unfortunate event has really shifted product and ordering for all of us. Like everyone, we have had to increase our use and inventory of cleaning, sanitizing, and PPE equipment for those in the facility. Along with everyone else, we been challenged to find vendors able to fulfill these orders since so many of the supply providers are stretched because of the demand. Also, we have had to change our policies in our warehouse to adhere to the requirements to better protect our team and the vendors who are providing the equipment we order.

4. How can one get on your radar to compete for offering commodities and services to Live! Casino and Hotel?

This easy, just send me an email. I will forward this to our licensing department. Once this is completed, we can start sending this company orders for bids.

5. What are some items or areas within the list of products and services that you plan to purchase in 2021, that Minority Business Enterprise vendors can prepare for in advance?

I think the biggest supply issue for the coming year we will focused on will be cleaning products and PPE and paper-product/disposables. The larger the property, the more the demand from departments. Keeping these in inventory and available has been and will continue to be the focus moving ahead into 2021.

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6. What are some of your greatest concerns when attempting to do business with minority Business Enterprises?

I don't have many concerns when attempting to do business with MBE other than the vendor licensing requirement. We have to order from licensed companies, and once they have completed this, I provide the bids to the respective department, and they tell me which bid I move forward with an order. This process we try to make as quick as possible, because the sooner the order is placed, the sooner we can receive what is needed to do their jobs.

