

Dominion Energy Questions from MWMCA

- 1. Since the beginning of the pandemic, how has Dominion Energy worked to keep its employees and customers safe?**

When the pandemic hit, we suspended service disconnections, waived late fees, and donated more than \$1 million to pandemic relief efforts. Our customers are our neighbors, our friends, and our relatives. Treating them well is the right thing to do. We also contributed \$58 million to community causes through our charitable foundation, energy assistance, and other means. We pledged \$25 million to historically black colleges and universities and \$10 million for minority scholarships.

Protecting our employees was also a big priority, one step was to direct as many employees that we could to work remotely. This step was essential to limit transmission of the virus. Once the COVID-19 vaccine became available, we established company-sponsored COVID-19 vaccine clinics that allowed our employees to receive the vaccination if they wanted one. We are also proud to announce that more than 65 percent of our COVID-19 PPE was procured from small, local, and diverse suppliers. In fact, the company face masks we issued were made by a small, woman-owned business headquartered in South Carolina.

- 2. Because of the pandemic, has Dominion changed its ways in procurement with diverse suppliers? Like labeling certain procurements essential and waiving inclusion goals or strongly recommending adherence?**

We did not change our procurement process, or 2020 diversity spend goals because of the pandemic. We currently have a policy that requires all Request for Proposal events to include two or more diverse suppliers and we include large Tier 2 subcontracting goals in our contracts with non-diverse suppliers. With the help from these two policies and by being intentional, 2020 was a record setting year for diversity spend at Dominion Energy.

- 3. What are some main or frequent items or categories that Dominion will be seeking throughout the remainder of 2021? Please list and how does one know when these opportunities will occur?**

We are constantly looking for companies that can provide "core" utility services such as, transmission and distribution construction services, substation construction, vegetation management, right-of-way clearing, general contractors, roofing contractors and gas pipeline construction and maintenance. One big area of need in 2020 and beyond is solar construction and solar operation and maintenance suppliers.

Relationships are critical at Dominion Energy; we need to know who you are and the types of services you provide. Unfortunately, we do not post our opportunities on any website or portal. It's important that our supply chain management representatives know about your business prior to the request for proposal being released. I suggest that any diverse supplier that would like to do business with Dominion Energy contact me so I can make sure their information is forwarded to the right department and individual.

4. How does one get registered with Dominion?

We request that all potential suppliers register in our portal at [Potential Suppliers | Dominion Energy](#).

5. What diverse supplier certifications does Dominion accept?

We currently recognize 8 diverse classifications that align with our diversity, equity, and inclusion strategy: minority-, women-, service-disabled veteran-, HUBZone, veteran-, LGBTQ-, disability-, and small disadvantaged owned businesses.

We encourage our diverse suppliers to have a third-party certification, but we do not require it. The exception to the rule is HUBZone companies. They are required to be certified by the Small Business Administration.

6. Dominion has several affiliate and subsidiary holdings beneath it, how can one consider doing business with them?

We currently operate in 16 states and our supply chain and supplier diversity departments work closely with all our business segments to find the best suppliers for their opportunities. I would encourage all diverse suppliers to register in our supplier portal and contact me so we can discuss their capabilities.

7. How can one get info on upcoming opportunities coming out of Dominion?

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8. How can one get engaged with your new Offshore Wind Power Generation?

We are currently hosting virtual public meetings so you can learn more about the offshore wind project and the transmission lines needed to deliver clean energy onshore. To register for future public meetings and/or view prior public meetings, please visit our Coastal Virginia Offshore Wind website at www.coastalvawind.com.