

Exclusive Interview with Day and Sons, Inc.'s Kevin Day

1. What made the West Baltimore, Pennsylvania Ave project so tough for your team?

Damage Prevention / Unmarked Utilities, more than 400, in a normal urban job, our company would not encounter this many unmarked utilities. The job was estimated to complete in three months but took eight months to complete. The entire project was bid as normal excavation, however, as the crew started to unveil the unmarked utilities our team had to stop and replan the project using our expertise. Our team came up with the idea to hydro excavate the project to prevent utility damage to ensure public safety. We sprang into action, spoke with super products, and purchased two trucks to accommodate the challenge for Exelon/BGE, which lead to project completion to a new wave technology of hydro excavation safe installation.

2. Please tell us how your Hydro Vac saved the day?

We were able to avoid damaging the unmarked utilities and all safe dig practices were followed in a noninvasive digging manner. Public safety was upheld, with no interruption in customer services and the job was completed with BGE and Exelon safety and quality standards.

3. Please tell us about your skilled employees and their continuing training?

Our continuous employee training targets and identifies possible safety incidents and targets training to avoid future incidents. Our company targets all safety OSHA compliance training, near misses for input from other companies as well as our own to develop our staff to enhance our employee's safety program to the highest level. Our employees are trained continuously to recognize potential hazards and how to address them safely.

4. Please tell us about your job site safety approach and your employee training?

When every employee is hired the employee goes through a strong safety orientation where they learn all safety and quality aspects of the job. The employee learns all OSHA safety rules and compliance, our customers rules, and standards, as well as our own. We have a weekly safety meeting with all employees and our crew perform a JSA Jobsite briefing daily, to talk about the day-to-day challenges and

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how to mitigate each challenge safely. Our company conducts safety stand downs and near misses' meetings. We also have safety managers and safety auditors performing quality and safety audits. Our training is continuous for achieving a safe workplace environment. Our supervision ensures all company safety and quality are upheld.

5. Concerning unmarked locations on projects, how come there were so many and is that normal when performing urban work?

This particular job was not a normal urban project. The challenge was so many empty lots where homes once stood , so the utilities remained. Baltimore is an old city with an ancient gas line infrastructure. We relish the opportunity to engage on all these types of projects because we have scaled up with state-of-the-art equipment.

6. Please tell us the types of work you perform and in what regions or locations in the DMV will you travel to work?

Natural Gas Replacement and new business, New Business gas and electric, Hydro Excavation, Test pitting, Pot holing, Corrosion control, Directional Drilling rock and dirt Conduit and manhole installation, Primary Cable replacement, Duct Bank construction, Water mains and service new Business and replacement. We currently work in the entire Maryland Area and Northern Virginia.