

Exclusive Interview with Stocks Management Group's President David Stocks, Jr.

1. Please tell us about business.

We are an emerging small, minority and veteran owned underground utility company. Stocks Management Group formed in 2020, after many years of its principle, David Stocks, serving in project management roles for several major underground utility companies. We provide turnkey operations for primes and owners looking to upgrade their utilities or simply installing new utilities.

2. What are your core capabilities?

Water, sewer, storm, electrical conduit/vaults, earthwork, site concrete.

3. What is your safety record like?

We have had 0 safety incidents since our inception in 2020. Our safety record is unblemished since our inception in 2020.

4. What is the geographical area you will contract work in?

DC, MD & VA

5. What is your take on the current state of minority/women and disadvantaged business enterprise? Do you think it is good for America and have you noticed improvements, impediments or just the same? How would you improve it?

The minority and women business climate in the DMV is bursting with promise and opportunities. I have prepared for business ownership ever since I started working for my dad and observed the best operating procedures for success. Not sure how to improve on it but ensuring that one gets paid timely without drama and treated fairly, is of the utmost concern for me.

6. With the US Infrastructure bill passing Congress, how do you see the benefits flowing down to Heavy Civil contractors like you?

I believe that it will translate to better profit margins and larger CIP projects. President Biden's infrastructure Bill will be a boom for my industry. I envision more work, which will allow me to hire more labor, skilled workers and acquire more equipment. It will be godsent, because money will be circulating, and America will be able to address many of its energy, water and transportation upgrades. We need to move forward now as a country together for American prosperity.

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Veteran Owned Small Business (VOSB Certified)

VA RLD #RLD13402

VA DBE/SWAM/Micro #723212

MWAA LDBE #LD20920680

MDOT DBE/SBE/MBE #20-290

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