## **Certification Client Testimonials**

"Simply supportive, yet amazing service. PERIOD!

Ebony provided hands-on guidance and thorough service in this process from start to finish. I could not have asked for a better person to represent and work with on this process.

Meticulously paid attention to details and provided honest and transparent feedback on what to expect for how long the application process would take, the appropriate information to capture and complete while filling out the forms. Even spent extra time aiding me for the interview, by conducting 2 rounds of mock preparation and presentations.

If you are looking for a thorough and hands-on person to help your business, contact Ebony and her team. They will definitely take care of you!"

Aladrian Miller, Owner 330 AM Ventures, LLC May 2023

Ebony, I don't even know where to begin and can never thank you enough. I had no clue how to even begin this process and the paperwork looked overwhelming but I was lucky to have found you through one of my customer's websites. From day one, I knew if I had a chance at this certification you would be the one who could help me. Thank you for walking with me every step of the way. When I was ready to give up, you wouldn't let me. The toughest task seemed like a walk in the park with you by my side. I promise you I will take this certification seriously and show you what minorities can do. You are the absolute best!!! Everyone seeking their certification needs an "Ebony" ullet.

Cherie Briggs, CEO Maryland Fleet Center July 2022

"Thank you so very much!!! I am so appreciative for all your help. Ebony's attention to detail and her knowledge of the entire process is priceless!"

Connie Miller, President Road Safety, LLC March 2021

"Going from employee to business owner was challenging enough, especially in an industry dominated by men. With all of my new leadership duties, I did not want to assemble my firm's minority certification application because I already had so much on my plate. Instead, I decided to hire Md. Washington Minority Companies Association (MWMCA) to assist me with the assembly of my minority certification application. MWMCA is a very knowledgeable and reputable source for many things, but they are experts when it comes to minority certification. MWMCA has been assisting companies like mine for over ten (10) years with minority certification application assembly. While working with MWMCA, they educated me about the entire process and helped me with every aspect of the certification application, which included, determining the NAICS codes my company needed, assembling the entire application (including all documentation), and preparing me to go before the certification advisory committee at the Maryland Department of Transportation (MDOT). I am happy to report that my company is now certified with MDOT and was successful in obtaining every NAICS code we applied for. Since my firm has

acquired its home state certification, it's now eligible to apply for certification in neighboring states; MWMCA has already helped me to apply for certification in four (4) other states. As president of my firm I am tasked with many important duties, but I am so happy I gave the important task of getting my firm certified to an expert like MWMCA."

Deborah C.D. Shumaker, President Exploration Research of Maryland, Inc (ERI) January 2020

"I originally assembled my minority certification application to the Maryland Department of Transportation (MDOT) and was unfortunately denied certification. I knew I had to re-apply, but I did not want to chance completing the process on my own this time. Instead, I decided to hire Md. Washington Minority Companies Association (MWMCA) to assist me with the assembly of my minority certification application, and I'm glad I did. They pointed out to me so many things that needed to change in order to be able to apply a second time. They quickly made me understand that it was not just re-submitting paperwork but actually putting everything in place to qualify this second time. Once they sat me down and explained everything to me, I knew I was with the right company to help me to finally get my company certified through MDOT. They helped me with every aspect from getting my documents in order to helping me prepare myself to go before the Minority Business Enterprise Advisory Committee (MBEAC) at MDOT. Now, I am happy to say that my company is finally minority certified by MDOT. They also suggested I obtain certification in other states now that my company is home-state certified. MWMCA has already assisted me with applying for four other interstate certifications. 2020 is going to be a great year for my company now that it is MBE/DBE certified."

Vasiliki Paliouras, Managing Member Symmetric, LLC January 2020

"My experience with MWMCA was wonderful. From the very beginning, Ebony and Pat were very professional, knowledgeable and organized. They mapped out a plan and kept me informed the entire time. It was a pleasure to work with Ebony, who is like a breath of fresh air. She made the whole process smooth from start to finish and I was able to obtain my Minority Certification by working with MWMCA."

Cathy Beatty, Owner Apaving Company, Inc. February 2019

"My experience with MWMCA was nothing less than amazing. I had the pleasure to work with Ebony, she made the whole minority certification experience smooth from start to finish. By working with MWMCA, I was able to obtain my Minority Certification. I would recommend anyone that's looking to get their certification to go through MWMCA.

Gloria Baldwin, Owner Capital Logistics, LLC November 2018 "I had a wonderful experience with MWMCA. Pat and Ebony are extremely knowledgeable and very detail oriented, making the certification process go smoothly. Even after getting my certification, MWMCA continues to support my business by informing me of important events that could benefit my company. What an amazing team!"

Amy Burns, President Delta Utility Services, Inc. September 2018

"Ebony and the whole MWMCA team has been great. I'm really happy with their service, the different events, and opportunities they present to businesses. They have helped us accomplish one of our goals, by assisting us to get our MDOT MBE/SBE/DBE certification. They have been very informative from the beginning, helping us to understand the process, which made the application process so much easier. I want to thank Ebony, Mr. Frazier, and the whole MWMCA team for their help and encouragement. This organization has a true passion, in helping small businesses succeed. We will continue to lean on this great organization for support, through our business growth."

Joe Liles, Owner
JDL HVAC Services, LLC
September 2018

"The benefits of operating a business as an MBE Certified Firm were always apparent to me, but the process to get through it seemed too daunting so I always put it off. Now that our business DazTech Inc is MDOT certified with the help of the team at the MWMCA, I come to the bittersweet realization that I wish I had met these great people many years back. I don't know if it could be possible for anyone else to make the application and due diligence any easier. Ebony and the MWMCA team, you guys are simply the best. Thank you so very much."

Mischa Vallegotti, President DazTech, Inc. September 2018

"Triple R Construction Corporation has been thankful to have had the help and support from Md. Washington Minority Companies Association. From helping with the application process to connecting our company with other company sources. As well as providing helpful knowledge for more opportunities in the DMV area."

Robert and Evelyn Rodriguez, President/Vice President
Triple R Construction Corporation
September 2018