



2024

BUSINESS OPPORTUNITIES

Minority Outreach Fair
December 12, 2024



Maryland Transit Administration Office of Procurement

Business Opportunities – December 2024

Providing safe, efficient, and reliable transit across Maryland
with world-class customer service.

The Maryland Department of Transportation is a
customer-driven leader that delivers safe, sustainable,
intelligent, and exceptional transportation solutions in
order to connect our customers to life's opportunities.

Maryland Transit Administration

6

Service Modes

Core Bus, Light Rail, Metro, Mobility, MARC, and Commuter Bus

15th

Largest Transit System

Out of all transit agencies in the United States by total ridership in 2021

~3,300

Employees

1,500 operators, 700 mechanics, 80% union

\$12.6B

In Total Asset Value

Includes assets for which MTA has direct capital responsibility

\$976M

Operating Budget

For FY25, includes contracted service, salaries & benefits, LOTS

\$4.4B

Capital Budget

For FY23-28, major projects include vehicle overhauls & replacements, transit facilities



Core Bus

Serves Baltimore region with over 60 routes; largest mode by ridership; network redesign launched in 2017; 10th largest bus system in United States



Light Rail

33 stations from Hunt Valley to Cromwell and BWI Airport; 57 miles of track; mid-life overhaul of vehicles underway



Metro

Heavy rail service with 14 stations from Owings Mills to Johns Hopkins Hospital; fleet replacement underway



Mobility

Paratransit service for individuals with disabilities who are unable to use the MTA fixed route system; service is contracted



MARC

Commuter rail service with 3 lines; 42 stations in MD, WV, and DC; service is contracted



Commuter Bus

Peak-period limited-stop bus service; 4th largest system in United States; service is contracted



Upcoming Projects are always advertised on eMMA

Look to eMaryland Marketplace Advantage for Further Details

"Discover more about doing business with Maryland!"

[HTTPS://PROCUREMENT.MARYLAND.GOV/](https://procurement.maryland.gov/)

Services & Maintenance

- MRC-24-016-MT – PA-LED Systems Maintenance and On-Call Repairs
MBE Goal: TBD
Procurement Officer: Sharon Curtis
- OPS-25-002-SR-A-C – Commuter Bus Routes
5% MBE Goal
Procurement Officer: Sharon Curtis
- AGY-24-034-SR- Third-Party Administrator Services for Transit Liability Claims
17% MBE Goal / 1% VSBE
Procurement Officer: Tammy Russell
- LOTS-RFP-006-23 – Fuel Delivery Services
7% MBE Goal
Procurement Officer: Heather Martin
- MOL-25-003-RT – Paratransit Transportation Services-MOCC
17% MBE Goal
Procurement Officer: Heather Martin
- LR-24-048-MT – LR Building Maintenance
15% MBE Goal
Procurement Officer: Cassandra Gilbert

Construction

- T-1217-0350 – MARC New Storage Tracks Martin Maintenance Yard
MBE Goal: 28.6%
Procurement Officer: Ebony Riddick
- T-1522-0150 – Light Rail Catenary Surge Protection Device Replacement
MBE Goal: 20%
Procurement Officer: Bekele Hemacho
- T-1559-0250- Electrical Equipment Upgrades for Arc Flash
MBE Goal: 25%
Procurement Officer: Ebony Riddick
- T-2407-0150 – Agency Corrosion Control
MBE Goal: 15%
Procurement Officer: Ebony Riddick
- T-1994-0250- Owings Mills Metro Park N Ride Rehabilitation
MBE Goal: 11%
Procurement Officer: Christie Williams
- T-2024-0450 -Fast Forward Bus Stop ADA Compliance City West
33% MBE Goal
Procurement Officer: Christie Williams
- T-2174-0150 Replacement Modernization of Elevators
MBE Goal: 14.39%
Procurement Officer: Christie Williams

Upcoming Solicitations

Services/Maintenance

- Metro Standpipe
- Repair and Maintenance of MTA Bus Tires
- LR Parking Lot Snow and Ice Removal
- Fuel Tax Recovery
- Testing, Servicing and Certifying Fire Extinguishers
- Radio Shop Staffing (TORFP)
- MARC Penn Line HVAC Preventative Maintenance & On-Call Services
- Integrated Parts Manual

A&E

- Project Controls Services for Schedule and Claims Review
- Communications and Security Engineering Services

Equipment

- Light Rail Composite Material Seat Replacement

Purchasing

- Bus Parts (Diesel, Hybrid, and Battery type buses)
- Light Rail Train parts
- Heavy Rail Train parts

Purchasing Division

- The MTA has a continuous need for a wide variety of materials and services
- Purchases are made in a variety ways via various methods including spot buys, short term contracts, long term (five years) Blanket Purchase Orders, firm fixed price, indefinite quantity, etc.
- Bids may be directly solicited from vendors for procurements up to \$15,000
- Not only does MTA purchase specialized, transit specific, parts for buses and rail cars, the agency purchases many general Maintenance, Repair & Operations (MRO) items including parts, small tools, supplies, consumables, uniforms, etc.

Advice for You, because we Want You to do Business with Us

MTA is Open for Business !

- Register on eMaryland Marketplace *Advantage* at <https://procurement.maryland.gov/business-community/>
 - Be sure to include the most appropriate contact person and always keep the contact information current
 - Register and keep current, ALL the Commodity / NIGP Codes for which you are certified and capable of performing
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- ☐ Register as a Small Business Reserve vendor with the State of Maryland:
<https://procurement.maryland.gov/business-community/>

 - ☐ Register as a Small Business Enterprise vendor with the Federal Government and/or include this federal information when registering as a Small Business with the State of Maryland:
<https://www.sba.gov/business-guide/launch-your-business/register-your-business>

 - ☐ **Get certified as a Minority Business Enterprise (MBE) vendor with the State of Maryland and as a Disadvantaged Business Enterprise (DBE) vendor with the Federal Government**
<https://gomdsmallbiz.maryland.gov/Pages/mbe-certification.aspx>

 - ☐ Be sure to stay in compliance with the regulations and maintain an Active Status / Good Standing with the Maryland State Department of Assessments and Taxation: dat.maryland.gov

MBE/SBR/VSBE Liaisons



MBE/DBE LIAISON

Ruth General, CMCM
Manager, M/DBE Compliance
rgeneral@mdot.maryland.gov
443-202-1758

VSBE/SBR/SBE LIAISON

Heather C. Martin
Chief of Services & IT Contracts
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Office of Procurement Contracts Division



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Office of Procurement
Purchasing Division

Staff List

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