



We would like to partner with you for this project bid. We are prepared to assist the small business communities with bonding and insurance constraints, break out scope packages to better match the skills and resources your firm has available.

As Clark Construction/Water continues to work in this area, we want to help augment your business growth and development as well. Clark Construction executes more than \$26 million worth of subcontractors each week including, but not limited to, MBE subcontractors.

Clark's proven track record of successful subcontracting participation is a direct result of proactive planning, recruitment, and award of contracts. Through a variety of methods such as Business Opportunities Fairs, One-on-One Pre-bid Meetings, Mentor-Protégé Programs and our Strategic Partnership Program, Clark ensures long-term success and growth of our MBE partners. Our position in the local market, combined with our unmatched self-perform experience, allows us to structure the most beneficial approach to execution of the work through labor, small business strategies, and subcontracting approaches to properly distribute the work and ensure success.

Clark is fully committed to meeting or exceeding the MBE/WBE participation goal for this project. For Clark, achieving a project's stated participation goal is about more than complying with contract requirements. It is an integral part of how we do business every day. As demonstrated in the table enclosed, Clark has a proven track record of achievement on these projects.

This Project involves construction of a FOG handling facility at the Nansemond Treatment Plant, which includes installation of an HRSD pre-purchased packaged system inside of a new building as well as the supporting facilities for screening and decanting trucked FOG. The work includes grading and earthwork, excavation, and installation of rigid inclusions, reinforced concrete pads, a prefabricated building, wet wells, above ground tanks, a packaged system, pumps, piping and electrical components. The work is located at 6900 College Drive, Suffolk, VA 23435.

*Scopes requested for Nansemond Treatment Plant Grease Handling Facilities*

Dumpsters	Demolition
Concrete	Concrete rebar installation
Concrete rebar supply	Ready mix supply
Paving	Masonry
Misc Metals subcontractor	Plumbing
HVAC	Electrical
Earthwork	Painting
Signage	Exterior Improvements

Please respond to [clarkwater@clarkconstruction.com](mailto:clarkwater@clarkconstruction.com) with your preferred scope packages, along with your small business designation and we will promptly get a bid link to your company.

**Clark Water, a subsidiary of  
Clark Construction Group, LLC**



## Projects Exceeding Owner's MBE Requirement

Selected Project Experience Exceeding DBE (Or Equivalent Goals)	Goal	Actual
Alexandria Renew Enterprises - Environmental Center   Alexandria, VA	6.6%	7.7%
Alexandria Renew Enterprises - Nutrient Management Facility   Alexandria, VA	6.6%	7.7%
WMATA MTPD District II Substation and Training Facility   Springfield, VA	25%	26.58%
Little Patuxent Water Reclamation Plant, Addition No. 7   Savage, MD	11%	17%
Nationals Park   Washington, D.C.	50%	52%
Walter E. Washington Convention Center   Washington, D.C.	35%	45%
WMATA Metro Matters - Brentwood Shop Expansion   Washington, D.C.	21%	23%
WMATA Navy Yard Station Upgrades   Washington, D.C.	18%	18%
WMATA Georgia Avenue / Petworth Station   Washington, D.C.	21%	35%
US Department of Transportation Headquarters   Washington, D.C.	35%	39%
Verizon Center   Washington, D.C.	35%	42%
U.S. Coast Guard Headquarters   Washington, D.C.	15%	42.9%
Potomac Water Filtration Plant Improvements   Potomac, MD	20%	24%
WMATA Metro Matters - Brentwood Shop Expansion   Washington, D.C.	21%	23%
WMATA Branch Avenue Storage Yard   Suitland, MD	21%	35%
WMATA Ballston East Upgrade   Arlington, VA	21%	21.44%



## INVITATION TO BID

### COMMUNITY RELATIONS DEPARTMENT

**Please complete the information below and send back:**

**Project:** HRSD Nansemond Treatment Plant Grease Handling Facilities

**Bid Date to CLARK:** August 26, 2020 @ 12:00 PM (EDT)

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Contact & Email:** \_\_\_\_\_

**Telephone No:** \_\_\_\_\_ **Fax No:** \_\_\_\_\_

☐ Subcontractor ☐ Supplier

☐ MBE ☐ WBE

**Bondable** ☐ yes ☐ no **Bond Rate** \_\_\_\_\_%

**Bonding Company Name:** \_\_\_\_\_

**Scope of work:** \_\_\_\_\_

**PLEASE RETURN THIS PAGE VIA EMAIL TO**  
**[clarkwater@clarkconstruction.com](mailto:clarkwater@clarkconstruction.com)**

☐ YES, we will bid.

☐ NO, we are unable to bid.

We hope that you will join us in bidding this project. If you would like to become a subcontractor with Clark Construction and receive future ITB's please go to the website below and complete a Subcontractor Qualification Application. The application will be used by Clark to determine the qualifications of your firm to perform the specific work for which you are interested.

[www.clarkextranet.com/subform](http://www.clarkextranet.com/subform).