



Brown's Communications, Inc.

BUILDING COMMUNICATION & NETWORK SOLUTIONS

FOR YOUR BUSINESS

www.BrownsComm.com

*Building a Better Tomorrow by Providing Mission
Critical Communications and Networking Solutions
For Your Business*



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Corporate Profile

BCI

- Incorporated in 1998
- Headquartered in Hunt Valley, Maryland
- 2500 Square feet of warehouse space
- Offices in Jackson, Mississippi
- Operational Area: Mid-Atlantic Region
- Market Focus: Critical Data & Wireless Systems (State, Local & K12)
- 100% US Minority-Owned, Small Business
Certified SBE and MBE
- Dell PartnerDirect Registered
- Cisco Select Certified Partner(SMB)
- Cisco Meraki Partner
- Microsoft Partner
- Motorola Authorized Manufacturer Representative
- Motorola Elite Servicer



Municipal Certifications

BCI

- Howard County, MD
- Montgomery County, MD
- Prince Georges County, MD
- Baltimore City, MD
- Hinds County, MS
- City of Jackson, MS
- City of Long Beach, CA
- City of San Jose, CA
- City of New Orleans, LA
- City of Pittsburgh, PA
- City of Philadelphia, PA



CITY OF NEW ORLEANS





State & National Certifications

- **Maryland Department of Transportation (MDOT)**
Minority Business Enterprise (MBE)
- **State of Mississippi (MDOT)**
- **State of Pennsylvania (PennDOT)**
- **Metropolitan Washington Airports Authority**
- **Commonwealth of Virginia**
- **National Minority Supplier Development Council**





Partnerships

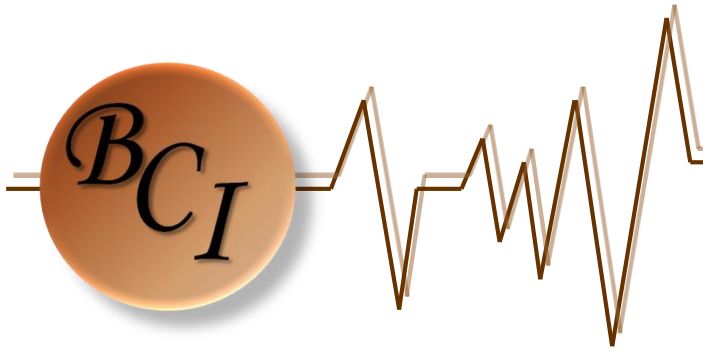
Authorized Affiliations



MOTOROLA
SOLUTIONS

Radio Solutions Channel Partner



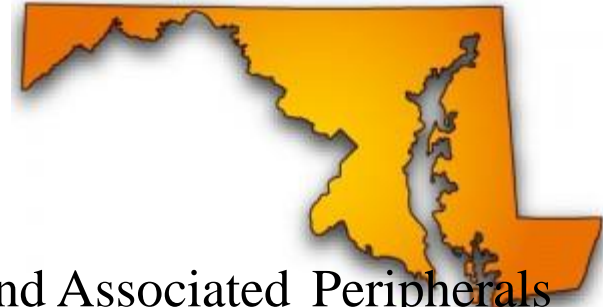


Master Contracts

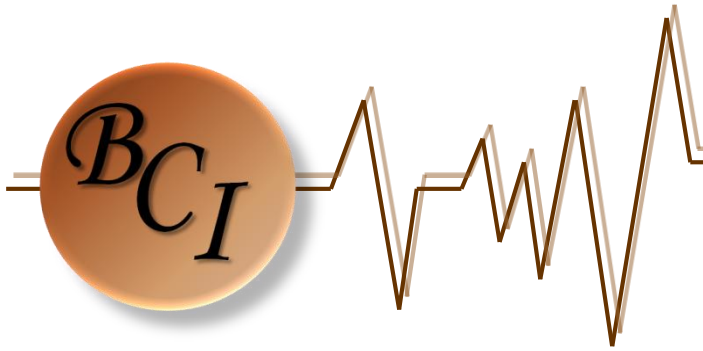
Department of Information Technology

Desktop, Laptop and Tablet 2015 Master Contract

*Multiple award, indefinite quantity, task order
based Master Contract to provide:*



- Desktops, Laptops, Ruggedized Laptops, Monitors and Associated Peripherals
-
- Tablets, Ruggedized Tablets, Monitors and Associated Peripherals
- Installation Services
- Manufacturer's Extended Warranty



Master Contracts

Department of Information
Technology

*Consulting and Technical Services Plus (CATS+)
with the State of Maryland*

*Multiple award, indefinite quantity, task order
based Master Contract to provide.*



- Enterprise Service Provider
- Systems/Facilities Management and Maintenance
- Tower Equipment Installation and Services





Master Contracts

Department of Information Technology

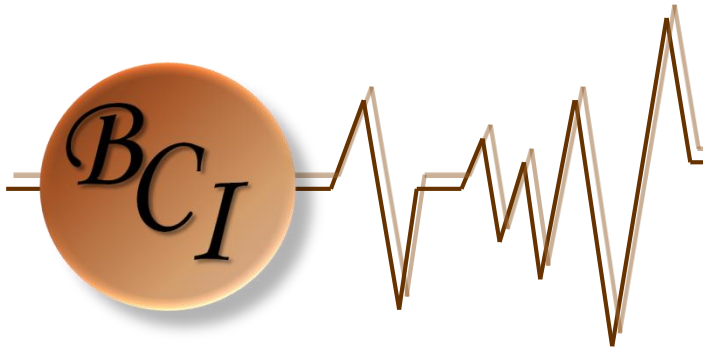
Cable and Wiring Materials/Services - Outside Plant Master Contract



*Multiple award, indefinite quantity, task order
based Master Contract to provide:*

- Structured Cable & Wiring
- Installation, Relocation, Preventative and Routine Maintenance of Outside Plant fiber Optic and Communication Cables





Master Contracts

Department of Information Technology

State of Maryland Two-Way Radio 2013

*Multiple award, indefinite quantity, task order
based Master Contract to provide*



- Two-Way Radio Equipment
- Communications Consoles & Associated Equipment
- Installation, Repair and Preventative Maintenance Services





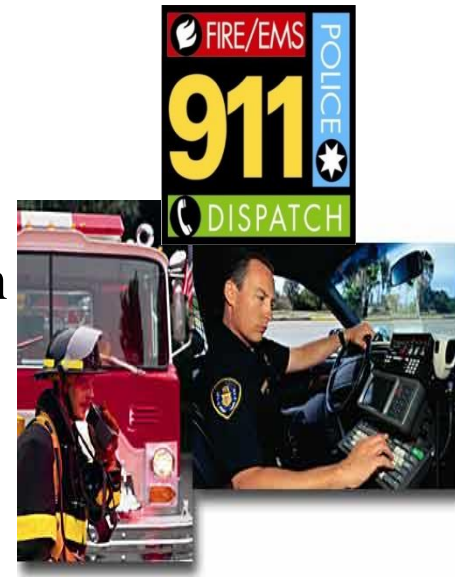
Current Contracts

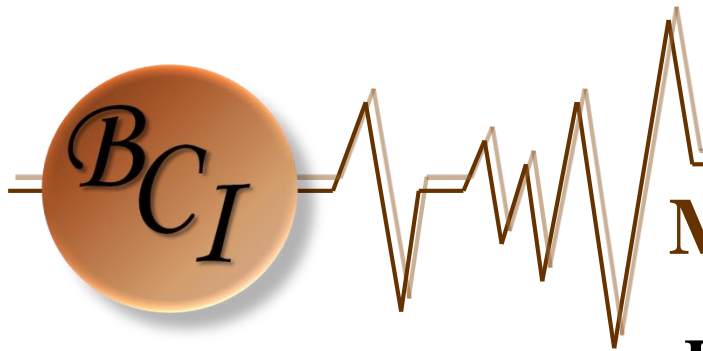
Public Safety

Baltimore City 800MHz System

24 x7 Onsite maintenance for Critical Data Center hardware and software at the Baltimore City Police and Fire 911 Dispatch Centers.

- Hardware maintenance and desktop support for 250 Desktops, 600 monitors and Associated Peripherals to support 911 dispatch consoles
- LAN/WAN Hardware support and System Integration consulting services
- Equipment Break/Fix Services
- Fire Station Alerting Subsystems
- ISP Cabling
- Computer Aided Dispatch (CAD)





Current Contracts

Maryland Aviation Administration

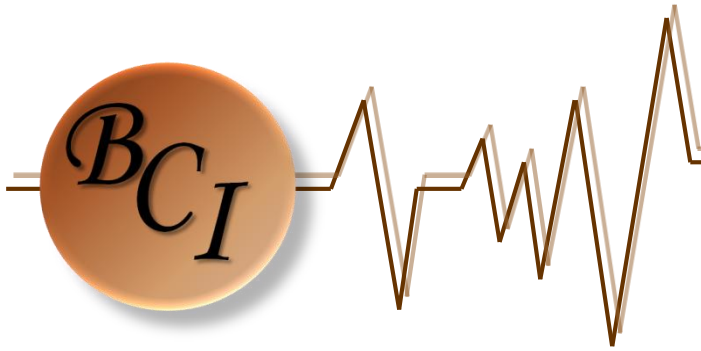
BWI-Thurgood Marshall Airport



Martin State Airport

- BWI-Thurgood Marshall Airport
- Martin State Airport
- Radio Repair and maintenance
- Workstation and Adjunct Device Troubleshooting and Repair
- Preventative Maintenance
- Reporting and Diagnostics





Current Contracts

Department of Homeland Security

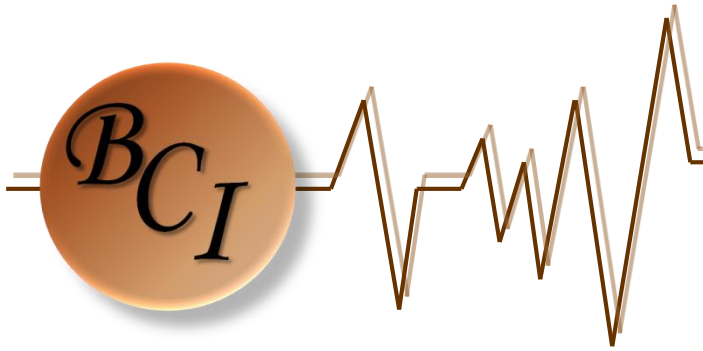
Federal Law Enforcement Training Center

- Platform and System Upgrade
- Device and Platform Installation, Troubleshooting and Repair
- Provide and Supervise Systems and Site Administrative Staff
- Workstation and Adjunct Device Troubleshooting and Repair
- Preventative Maintenance
- Reporting and Diagnostics



FEDERAL LAW ENFORCEMENT TRAINING CENTERS

FLETC 



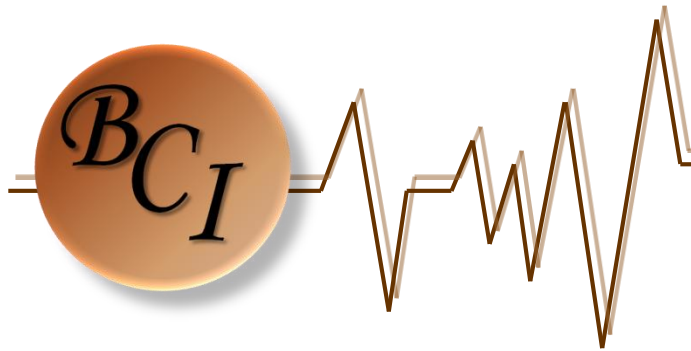
Current Contract

Department of Public Safety & Correctional Services

Maryland Department of Corrections Inmate Phone System

- Removal and Replacement of All Inmate Telephones in Each State Facility
- Platform and System Upgrade
- Device and Platform Installation, Troubleshooting and Repair
- Provide and Supervise Systems and Site Administrative Staff
- Workstation and Adjunct Device Troubleshooting and Repair
- Preventative Maintenance
- Reporting and Diagnostics
- Assisting in Investigative inquiries





Projects

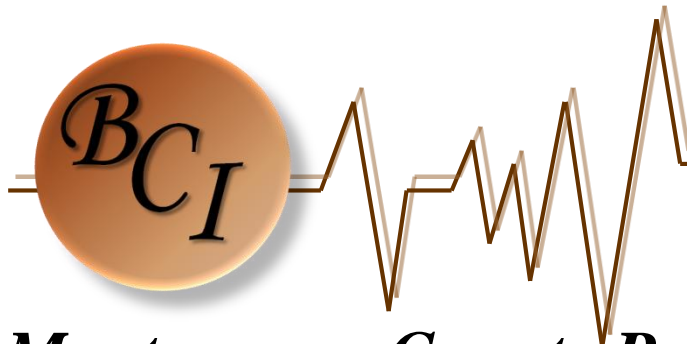
Cisco Unified Communications System

Installed a Cisco Integrated Voice and Data System for the IDEA Public Charter School in Washington, DC



- Cisco UC560 Communications System
- Cisco ASA 5580 Security System
- Cisco Catalyst 4506-E Switches
- Fixed Network Equipment Installation





Projects

IT Systems Integration

Montgomery County Public Safety Data System (PSDS)

Advanced technical services including design, installation and system support for new 911 Dispatch Centers



- E/F/I of Equipment
- Training
- Network Integration Services
- Equipment Break/Fix Services
- ISP Cabling
- Computer Aided Dispatch (CAD)
- Program Management
- System Integration MDCS CDPD



Projects

Cisco Unified Communications System

Baltimore Station, Inc. Non-profit Organization

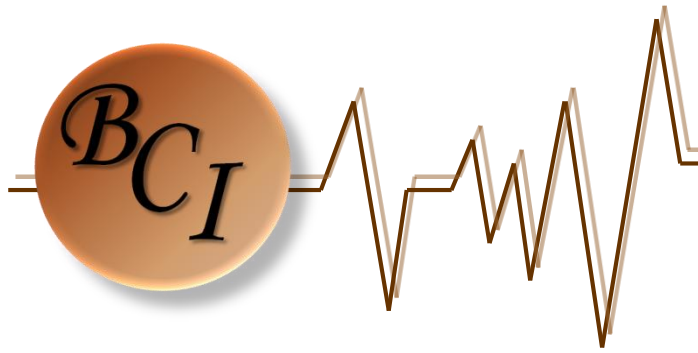
Installed Cisco Integrated Voice and Data System for the Baltimore Station homeless shelter located in Baltimore, MD



- Cisco UC520 Communications System
- Cat5e Cable Installation
- Cable Testing, Termination & Cert
- Cable Infrastructure Manage
- Fixed Network Equipment Installation
- Security, CCTV, Access & Fire Alarm Control



Recovery Starts Here



Projects

Forest City-NEBP

The New East Baltimore Partnership Science & Technology Park at Johns Hopkins

Prime Minority Contractor for the voice and data infrastructure at the Forest City Enterprises, Inc. facility.



- Cat5e Cable Installation
- Fiber Cable Installation
- Cable Testing, Termination & Cert
- Cable Infrastructure Manage
- Fixed Network Equipment Installation

BCI

Projects

Public Safety

Howard County Police Motorola Airmobile System

Onsite maintenance support for RF and Airmobile services
for the Howard County, Maryland Police Districts

- E/F/I of Equipment
- Cisco Aironet Access Points
- Cisco Secure ACS Servers
- Airmobile Servers and Clients
- Cabling and Antenna Install
- System Maintenance





BCI

Projects

Public Safety

Baltimore City P-25 Digital Radio System Upgrade

Flashed, Programmed and Installed 6000 Motorola mobile and portable radios for the City of Baltimore

- E/F/I of Equipment
- Motorola XTL Mobiles
- Motorola XTS Portables
- Upgraded Fire Station Alerting
- System Integration (Motorola)





Projects

Public Safety

Baltimore County P-25 Digital Radio System Upgrade
Flashed, Programmed and Installed 2200 Motorola Mobiles,
Portables and HPD Modem for Baltimore County

- E/F/I of Equipment
- Motorola XTL Mobiles
- Motorola XTS Portables
- Motorola HPD Modems
- System Integration (Motorola)



BCI

Projects

Public Safety

Prince George's County P-25 Digital Radio System Upgrade

Installed more than 2000 Motorola Mobile
Radios for Prince George's County



- E/F/I of Equipment
- Motorola XTL Mobiles

The logo consists of the letters 'BCI' in a stylized, serif font, enclosed within a circular orange gradient background. A thin white line extends from the right side of the circle, connecting to a jagged, brown line that resembles an ECG or heartbeat, which then extends horizontally across the top of the slide.

BCI

Projects

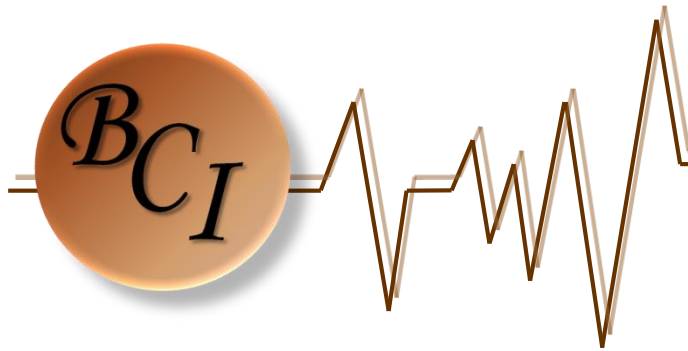
Public Safety

City of Hattiesburg, Mississippi Police Department

Restoration of the Police Dispatch & Incident
Center after Hurricane Katrina



- RF DataTac (VRM & RNC)
Configuration & Installation
- CentraCom Gold Elite
Configuration & Installation
- Z Release Upgrade
Configuration Support



Projects

Public Safety

Mississippi Statewide Wireless Information Network

Prime Minority Contractor for P25 Interoperable Radio System, 135 site trunked radio system that connects state agencies and allows interoperability among cities and counties.



- Onsite Infrastructure Repair
- Onsite Infrastructure Maintenance
- Dispatch Console Integration
- System Integration





Projects

Project Management

Mississippi Statewide Wireless Information Network

Prime Minority Contractor for a 135 site trunked radio system that will connect state agencies and allow interoperability among cities and counties.



- Project Manager for Equipment Installations and Optimizations
- Assist Motorola Management with purchase order review from consultant shops, as related to Sows.
- Assist project management team with other functional areas of project plan to ensure success of project.

With the combined objectives of excellent client service, innovation and the highest quality, ***Brown's Communications*** remains a leader in the design and manufacturing of equipment and systems.



So...

WHAT CAN
Brown's
DO FOR YOU?
