



## Capability Statement

### Profile

Metro Business Systems, LLC is an authorized full-service Konica Minolta dealer serving the DC metropolitan area since 1995. We specialize in providing high quality office equipment to satisfy both your purchasing and leasing needs, and document management services. The MBS goal is to offer our clients complete office solutions and assistance with implementation of new aged office technology.

Our commitment to our business principles are of being a “Best Practice” provider in our relationships with clients. To ensure that this is a definable metric, we have positioned our Quality Control Manager, as a “Client Advocate”. This among other characteristics separates us from other vendors.

### Equipment

Our products are equipped to handle the most rigorous standards of security, meeting the **Federal Information Process Standard (FIPS 140-2 compliant)** a Federal security standard that establishes a security encryption level to be used with hardware and software devices.

We provide award winning Konica Minolta Multi- Functional Products; earning the first ever Buyer Lab Inc. (BLI) “**Document Imaging Solutions of the Year**” award as well as the BLI “**Product Line of the Year**” for the past **three consecutive years** in a row. These products incorporate our values of Corporate Social Responsibility through **Sustainability**. Our **Simitri Toner** consumes less energy during production, and our machines are equipped with “Induction Heating” fixing technology which reduces power consumption.

Our product line has received the highest ranking in: Best Image Quality, General Ease of Maintenance, Most Reliable, and Software Support .

### Clients

Referral clients include: District of Columbia Government, Prince George’s County Police Department, and Special Olympics Inc.

DUNS: 966416851

Cage Code: 3J8T4

#### Certifications:

- M.B.E # 12-8205
- MDOT# 05-105

#### Teaming Arrangement Certifications:

- 8A
- KMBS GSA Contract# GS-25F-0030M

#### SDVOSB- ASDV# 05210301001 “Vetbiz Certified”

- *Authorized Konica Minolta Dealer*
- *Asyncrib Corporation Affiliation*
- *LKA Computer Consultants, Inc Affiliation*

### Core Competencies

- **Provider of high quality equipment**
  - Konica Minolta Products
  - KIP wide format Printers
  - Digital Scanners
  - Multifunctional Copiers
- **Document Management Services**
  - Capture
  - Retention
  - Security
  - Sustainability

#### NAIC Codes:

**423420** Office Equipment Merchant Wholesalers

**424120** Stationery and Office Supplies Merchant

**532420** Copier Rental and Leasing

**811213** Communication Equipment Repair & Maintenance Services

## CONTACT INFORMATION

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[www.mbs-copiers.com](http://www.mbs-copiers.com)

#### Business Location

2950 Kaverton Road

Forestville, MD. 20747

### We Offer:

- ✓ Free Demo Trails
- ✓ Free No Risk Site Assessment
- ✓ Document Work Flow Analysis
- ✓ Guaranteed 3-Hour Response on All Service Calls